



YOUR LINK TO A SKILLED WORKFORCE.

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Business improvement through training works

Applied Training Solutions

To increase productivity is the holy grail of business, but how to get more work from the same number of employees and reduce staff absenteeism, lost-time injuries, and staff turnover?

Applied Training Solutions (ATS), a Registered Training Organisation with a national presence, specialises in the integration of business improvement solutions through the design and delivery of customised training programs. “Significant productivity gains from training programs can be elusive unless they are integrated into overall business planning,” according to Carlo Lauricella, a Director of ATS.

In its five years of operation ATS has serviced the needs of many clients including well known names such as Pacific Brands, Freedom Furniture, Blooms, Aldi and Johnson & Johnson. “We find out the needs of the organisation, we don’t just deliver training,” Mr Lauricella says. “We enter into a partnership with our clients in order to customize a solution with real benefits to their business.”

Customised solutions

The ATS process commences with a client consultation to uncover the unique needs of the business, followed by the design of a customised solution. Mr Lauricella says “Prior to commencing with us, the client’s objectives are set as measurable indicators to ensure we meet their business improvement needs and expectations.” ATS provides its clients regularly with the progress of its programs and its integration into the overall business.

Wayne Dalton, Training and Development Coordinator of Dunlop (a Pacific Brands company), says they chose ATS because of the customised nature of its programs. “Some of the achievements to date include a reduction of Worker’s Compensation insurance premium by 40%, and there has not been a lost-time incident since the start of training. We have also experienced a reduction in quality product returns,” he says. Where production is concerned Mr Dalton says that there has been no noticeable impact on production output, a factor that often worries businesses. “This is despite 81 staff coming off the job to participate in training sessions,” he says.



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Business improvement

Winner of the SWAP 2004 **National Business of the Year Award**, ATS is looking forward to the continuation of its success with implementing business improvement solutions for clients in 2005. Mr Lauricella says ATS aims to be nationally recognised by both industry and government as the most innovative provider of quality, industry-based, accredited training programs. ATS boast extensive experience with satisfied clients across a broad spectrum of industries including Manufacturing, Transport & Distribution, Food Processing, Plant Operations, Retail, Warehousing, Asset Maintenance, Engineering, Frontline Management and Business Administration just to name a few.

Margaret Titmarsh, Financial Accountant at Ortega Publishing says "Our Customer Service people are thoroughly enjoying their course. The program is very relevant to the workplace and the fact that we have been able to do extra training sessions in our quiet periods has been extremely helpful. We feel the course is really reinforcing our company's standards and procedures."



Applied Training Solutions
Pty Limited

For further information on ATS'
Business Improvement Solutions visit

www.appliedtraining.com.au

or call 03 9899 7211 for an initial
consultation with an experienced
representative.